

## MOTIVATE & INSPIRE

### DRIVE ENTERPRISE PERFORMANCE THROUGH COMPREHENSIVE CROSS-FUNCTIONAL INCENTIVE MANAGEMENT

Design incentive plans and engagement campaigns to align the behaviour of employees, tied sales teams and untied teams with strategic corporate objectives. Let your teams monitor and improve results through a dedicated App. Streamline accounting and financial tasks and keep control of your incentive costs.

Trusted by:



#### PLAN

Structure your strategic priorities into clear and effective incentive plans. Simulate different scenarios to identify and easily implement the best configuration.

#### EXECUTE

Streamline the day-to-day operational activities of all teams involved. From initial data entry to final accounting, take full advantage of optimized and transparent processes.

#### IMPROVE

Have a real-time comprehensive view of your teams' performances. Understand, with the help of AI, all key drivers to help you consistently replicate success.



DATASHEET



### MORE ON VULKI'S REVENUE EXCELLENCE PLATFORM

A unified cross-functional platform to drive teams' performance and profitable revenue growth.

- 01 SUSTAIN PROFITABLE REVENUE GROWTH
- 02 LEVERAGE COMMISSIONS AND INCENTIVES TO DRIVE PERFORMANCE
- 03 HELP YOUR TEAMS WORK BETTER TOGETHER
- 04 OMNICHANNEL SALES EXECUTION AND CUSTOMER EXPERIENCE
- 05 OUTPERFORM WITH THE POWER OF DATA INTELLIGENCE

[Find out more](#)

# MOTIVATE & INSPIRE ALL YOUR TEAMS

## Management by Objectives

Recognize merit and keep your company's talent engaged. Manage your employees' bonuses and MBOs without getting lost in their complexity. Align efforts to the overall corporate goals

- Define challenging but achievable objectives.
- Manage Quantitative and Qualitative KPIs at Company, Team and Individual levels.
- Capture commentary about employee performance on qualitative goals.
- Monitor KPIs throughout the year to track employees' performance vs objectives.
- Easily assign a set of KPIs and related weights and targets to each payee.

[Find out more](#)

## Sales Incentives & Commissions

Design incentive plans to keep your teams motivated and guarantee transparency for commission and bonus payments. Streamline accounting and financial tasks.

- Transform commercial plans in challenging but achievable quotas.
- Take advantage of advanced simulation analysis.
- Design and easily modify incentive plans.
- Manage financial accruals for future payments and amortization of sales costs based on built-in financial logic.
- Use the app to give your direct sales organization visibility on their performance.

[Find out more](#)

## Rewards & Engagement

Engage direct and indirect teams by harnessing the power of game elements such as points, badges, levels, feedback mechanisms and rewards, to motivate and create immersive experiences that drive behaviors.

- Set up users types and create onboarding mechanisms.
- Create campaigns, decide for individual point collection or competitions, add different actions and associate the point mechanisms.
- Choose action types from the action catalog.
- Create tangible and/or intangible prize catalogs and assign them to a campaign or user type.
- Use the app to give participants visibility on how to earn and spend points.

[Find out more](#)

## PERFORMANCE AND ENGAGEMENT RESULTS AT YOUR FINGERTIPS.

LET TIED SALES TEAMS MONITOR SALES PERFORMANCE RESULTS FROM THEIR MOBILE DEVICE AND GIVE EMPLOYEES, UNTIED AND TIED TEAMS THE POSSIBILITY TO INTERACT WITH THE APP TO GAIN AND SPEND POINTS RELATIVE TO GAMIFIED ENGAGEMENT CAMPAIGNS.



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